

Governor Northam Announces Over \$6.3 Million in GO Virginia Grants to Drive Economic Growth

Funding to support workforce development, site development and infrastructure, entrepreneurial ecosystems, and COVID-19 recovery efforts

Richmond—Governor Ralph Northam today announced an allocation of more than \$6.3 million in Growth and Opportunity for Virginia (GO Virginia) grants to help the Commonwealth continue addressing the economic impacts of the COVID-19 pandemic. This funding will support a total of 15 projects, including eight regional GO Virginia projects and seven projects through GO Virginia's Economic Resilience and Recovery Program.

"This funding will go a long way towards supporting a broad-based economic recovery across our Commonwealth," said Governor Northam. "As we celebrate these projects, we must also recognize the leadership and many contributions of the late GO Virginia Board Chairman Tom Farrell, whose business acumen helped advance the GO Virginia mission of fostering lasting regional collaboration, and was instrumental in mounting a robust effort to spur Virginia's economic recovery amid the pandemic. His legacy will live on through innovative, impactful programs like this one."

The projects receiving funds will provide additional capacity to expand workforce development and talent pipelines in key industries, support the growth of startup businesses and entrepreneurial ecosystems, grow Virginia's portfolio of business-ready sites, and assist regions with mitigating the economic impacts of the COVID-19 pandemic. The awards will leverage an additional \$5.6 million in local and other non-state resources to assist with ongoing economic diversification and growth efforts throughout Virginia.

"From energy and life sciences to manufacturing and tourism, GO Virginia continues to spur innovative ideas and strategies to support businesses throughout the Commonwealth," said Secretary of Commerce and Trade Brian Ball. "As Chair, Tom Farrell gave so much of his time to the betterment of Virginia communities, and he will be dearly missed."

"The recent efforts of the GO Virginia program demonstrate the importance of strategic thinking in regions, and how addressing near-term economic needs can create long-term economic growth opportunities," said GO Virginia Board Member and House Speaker Eileen Filler-Corn. "This round of grants represent a combination of ingenuity, collaboration, and resiliency during a time of unprecedented challenges due to the COVID-19 pandemic, and I look forward to seeing the positive impact they have on communities around the Commonwealth."

Since the program's inception in 2017, GO Virginia has funded 163 projects and awarded approximately \$56.9 million to support regional economic development efforts. To learn more about GO Virginia, visit dhcd.virginia.gov/gova.

2021 ROUND ONE REGIONAL GRANT AWARDS

Energy Storage and Electrification Manufacturing Jobs | \$486,366

Region 1: Counties of Buchanan, Dickenson, Russell, and Tazewell

Together with multiple partners, Appalachian Voices, will execute a strategy to build a new, high-wage industry cluster around energy storage electrification. The project will also provide technical assistance to existing manufacturers as they diversify and expand sales into these new markets.

Virginia Tech Corporate Research Center | \$99,360

Region 2: Montgomery County and the city of Roanoke

The Virginia Tech Corporate Research Center (VTCRC) will develop a market study, conceptual design, and associated operational plan to support the life science ecosystem in Blacksburg and Roanoke with flexible

laboratory space. This space will ultimately support commercial entities and startup companies in the life sciences sector while providing a focal point to keep locally grown talent in the region.

SOVA Innovation Hub and Longwood University Office of Community and Economic Development Entrepreneurship and Innovation Implementation Project | \$449,000

Region 3: Counties of Amelia, Buckingham, Cumberland, Halifax, Patrick, and Prince Edward

The SOVA Innovation Hub, in partnership with the Longwood University Office of Community and Economic Development, will launch a series of entrepreneurship training, youth entrepreneurship, and capital access programming. Funding will support the creation of new jobs by building entrepreneurship capacity and a stronger, more equitable region-wide network of resources for startups and early-stage companies.

Federation of Advanced Manufacturing Education | \$613,000

Region 4: Counties of Charles City, Chesterfield, Dinwiddie, Greensville, Prince George, Surry, and Sussex and the cities of Colonial Heights, Hopewell, and Petersburg

The Commonwealth Center for Advanced Manufacturing, in partnership with Richard Bland College, will establish a Federation for Advanced Manufacturing Education (FAME) chapter in Virginia and launch an Advanced Manufacturing Technician program. Funding will support the development of new hands-on learning space for advanced manufacturing and new training capacity for jobs that are in high demand by area manufacturers.

757 Collab Bridge | \$32,000

Region 5: Cities of Hampton, Newport News, and Norfolk
757 Collab, a new venture of 757 Accelerate and 757 Angels, will provide rent-free space and essential programming for 25-30 startup companies each year. This grant will support the ongoing activities of 757 Accelerate and 757 Startup Studios as they develop the new 757 Collab organization.

Richmond County Commerce Center Expansion | \$1,223,974

Region 6: Counties of Richmond and Westmoreland, and the town of Warsaw

Richmond County, in partnership with Westmoreland County, will expand the Richmond County Commerce Center to develop two business-ready sites, totaling 45 acres. The partnership of these localities will contribute to the joint promotion and marketing of the area and provide space for new and expanding businesses.

Northern Virginia Smart Region Initiative | \$1,287,580

Region 7: Counties of Arlington and Fairfax, and the city of Fairfax

Smart City Works will help establish Northern Virginia as a center of excellence for urban technology innovation and a top destination for digital technology companies to build and grow their businesses. Funding will support the growth of high-tech startup companies through the introduction of capital investment opportunities, the expansion of business acceleration programs, and the creation of pathways to successfully deliver new products to the marketplace.

Shenandoah Valley Sites Enhancement Program | \$821,000

Region 8: Counties of Augusta, Frederick, Rockingham, Shenandoah, and Warren

The Shenandoah Valley Partnership will lead an effort to advance six regionally significant sites, totaling 1,112 acres, for potential new or expanding businesses in the region's targeted industries.

ECONOMIC RESILIENCE AND RECOVERY GRANTS

Virginia Restaurant and Hotel Workforce COVID

Recovery and Upskilling Program | \$132,500

Region 4: Counties of Chesterfield, Hanover, and Henrico, and the city of Richmond

The Virginia Restaurant, Lodging, and Travel Association will support the restaurant and hospitality industry by offering COVID-related skills training to unemployed and underemployed restaurant and hotel workers. This initiative will also further develop an industry-specific job board to support ongoing industry recovery efforts.

Engineering Interns + Manufacturers = Success Squared (S2) | \$39,200

Region 4: County of Prince George and the city of Hopewell

The College of Engineering and Technology at Virginia State University will create an internship program to support regional manufacturing companies impacted by the COVID-19 pandemic. Over the course of a semester, interns will develop projects focused on a company's specific needs related to economic distress brought on by the pandemic, while also getting the hands-on experience needed to round out their degrees.

Startup Stability Program | \$197,000

Region 5: Cities of Norfolk and Portsmouth

The Portsmouth Development Foundation will support small businesses adversely impacted by the pandemic through subsidized co-working space and mentoring services.

Marine Trades Training Program Expansion | \$99,137

Region 5: Cities of Portsmouth and Norfolk

Tidewater Community College's Marine Trades Training Program will expand its welding and marine coatings programs at the Skilled Trades Academy in Portsmouth. The welding program will be expanded by 33 percent to accommodate an additional 40 students per year, and the marine coating program will be relocated and expanded to support an additional 84 students per year.

Virginia Cyber Skills Academy | \$699,995

Region 7: Counties of Arlington and Loudoun and the city of Alexandria

The Women's Society of Cyberjutsu and the Global Information Assurance Certification (GIAC) will train individuals whose employment was impacted by the pandemic for high-demand cybersecurity roles. All courses and certifications will be provided online at no cost to students, and this project will assist graduates with obtaining employment with area technology companies.

Local Ordering, Communication, and Agricultural Logistics Initiative | \$60,602

Region 8: County of Page and cities of Harrisonburg and Roanoke

Common Grain Alliance (CGA) will provide support and build cooperative relationships between farmers, local producers, and distributors impacted by the COVID-19 pandemic. The project will leverage existing web-based applications with an online marketplace to increase sales and enhance the resiliency of the industry through the creation of an online platform to facilitate supply chain logistics and new technology to streamline food sales, storage access, and distribution.

Central Virginia Small Business Development Center Resiliency | \$131,220

Region 9: Counties of Albemarle, Culpeper, Fluvanna, Louisa, Madison, Orange, and Rappahannock, and the city of Charlottesville

The Central Virginia Small Business Development Center (SBDC) will address growth challenges and improve economic resiliency among area businesses by enhancing firms' digital presence and e-commerce capabilities. Additionally, this funding will help increase SBDC's capacity to serve the region's business development needs, emphasizing services to rural and under-resourced communities.